

Job Posting

Job Title:	Medical Liaison Immunology
Location:	Field based role Finland
About Eli Lilly and Company	<p>Lilly is a global healthcare leader that unites caring with discovery to make life better for people around the world. We were founded more than a century ago by a man committed to creating high-quality medicines that meet real needs, and today we remain true to that mission in all our work. Across the globe, Lilly employees work to discover and bring life-changing medicines to those who need them, improve the understanding and management of disease, and give back to communities through philanthropy and volunteerism.</p> <p>A really exciting opportunity has arisen for a Medical Liaison to support our Immunology therapy area (Rheumatology and Dermatology).</p>
Overall Job Purpose:	
<p>The Medical Liaison (ML) is a field based medical affairs ambassador that interacts with Scientific Experts (SE) and other Health care professionals (HCP).</p> <p>The Medical Liaison initiates interactions with the scientific community to understand needs, answer questions, develop relationships and promote a two-way dialogue. An important part of the role is to bring back unique and valuable field and HCP insights to drive internal decision making.</p> <p>By facilitating scientific exchange between industry and the Scientific Expert community, Medical Liaisons have the opportunity to improve patient outcomes by providing needed information that addresses important clinical and scientific questions.</p> <p>This role will focus initially on rheumatology within our immunology portfolio but could expand as our pipeline matures. Significant travel required since this a field based role covering Denmark but as we operate in a Nordic cluster, work in Norway, Sweden and Finland will be included. Travel requiring the incumbent to be away from home overnight will be no more than 30%</p>	
Key Responsibilities:	
Supporting Medical/Scientific Information Needs of Scientific Experts and other Health Care Professionals	
<p>Scientific Experts are individuals who are noted for their expertise in a particular area and as a result, have special needs for in-depth and cutting edge information.</p> <p>Medical Liaisons act as the primary interface between Lilly and Scientific Experts within their defined geography, providing deep and advanced disease state and product expertise and facilitating the work of the Scientific Expert when it aligns with Lilly's mission. An important aspect of this work will be to connect Scientific Experts with other Lilly resources (e.g., Research Scientists, Clinical Research Physicians) whenever appropriate.</p>	
Maintenance of Scientific Expertise	
<p>The ML will be expected to engage in continuous learning within the therapeutic area they represent, which includes:</p> <ul style="list-style-type: none">• Utilizing appropriate resources to stay up do date with the scientific literature (e.g. conducting regular literature searches and library research)• Attending external national and international scientific meetings• Meeting with peer group regularly for formal shared learning	
Facilitation of Research Initiatives	
<p>Medical Liaisons provide support for research initiatives, including:</p>	

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- Facilitating of interactions between medical personnel and external investigators
- Providing recommendations for investigators based on the researcher's interests and qualifications
- Identifying opportunities for potential external research collaborations
- Facilitating aspects of the Investigator-Initiated Trial (IIT) process
- On a limited basis, participating in clinical trial execution, including study development, initiation and close-out activities

Communication of Scientific Intelligence & Clinical Insight

In an effort to fully understand external opinions, issues, and new science in the therapeutic areas in which Lilly operates, Medical Liaisons gather and communicate scientific and clinical insights. These insights are identified through the MLs' interactions with Scientific Experts and other Health Care Providers through their attendance at medical conferences and through other appropriate means with the purpose of better inform Lilly's strategic direction for research and commercialization. These activities include:

- Identifying key scientific development, new research methodologies, therapy trends and/or other development in the therapeutic area
- Sharing feedback from external experts including their perspectives on data and medical/scientific concepts, views of the general therapeutic area landscape and clinical experiences
- Sharing learning from publications, external medical conferences and other appropriate channels internally

Other Medical Activities

While the focus of the Medical Liaison role is to support the medical/scientific information and research needs of Scientific Experts, Medical Liaisons may be involved in other activities (as determined by supervision), including:

- Conducting training on scientific/medical information content at Product Informational Speaker Training events
- Responding to unsolicited questions in the medical information area of a medical conference exhibit booth
- Participating in Consultant Meetings
- Developing and delivering educational presentations in accordance with applicable procedures
- Serving as authors for publications
- Providing scientific training for sales, marketing, or other internal personnel
- Providing recommendations to marketing for Scientific Experts and other external parties to serve as consultants, advisory board members or speaker training faculty based on specific criteria
- On a limited basis, conducting medical review of promotional materials

Management of Administrative Activities

Medical Liaisons will effectively use approved resources to fulfill administrative, procedural, and legal requirements associated with addressing customer requests. These activities may include:

- Proficiency in computer skills and database entry (e.g. CRM, Microsoft Office, Ovid)
- Continual compliance with all procedural requirements of the role
- Appropriate utilization of available resources.

Medical Liaisons are expected to apply the resource management skills needed to meet the requests of customers and the needs of the business unit, while exhibiting appropriate stewardship of their time and expense budget.

Required Experience and Skills:

Education & Medical Experience

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- Advanced degree in health sciences (PharmD, M.D., Ph.D. in a medically related field). Clinical or therapeutic experience in immunology required.

OR

- Masters or Bachelors level degree in health sciences considered if clinical, research or industry experience is present. Clinical or therapeutic experience in immunology required.
- ML/MSL experience preferred but not essential.

Demonstrated Skills

- Strong interpersonal skills, including capability to engage in professional relationship building and networking
 - Intellectual curiosity and intelligence about the field of science/medicine for which they are responsible
 - Highly motivated and capable of comprehending large amounts of scientific content which is then communicated in a clear, concise fashion
 - Significant direct experience in servicing customer needs for complex information
 - Demonstrated success in self-managing priorities and multi-tasking projects
 - Ability to work effectively and share information within a team environment
 - Advanced presentation skills
 - Expertise in literature identification and evaluation
 - Familiarity with the academic community and the medical research and medical education process
- English native speaker standard (written and spoken)

Internal (position open to Lilly employees):
YES

External (position open to Non-Lilly employees):
YES

Immunology at Eli Lilly

Lilly has one immunology product currently in regulatory review and one approved by EMA, with further indications under investigation.

About Baricitinib

Baricitinib is a once-daily, oral, selective JAK1 and JAK2 inhibitor. There are four known JAK enzymes: JAK1, JAK2, JAK3 and TYK2. JAK-dependent cytokines have been implicated in the pathogenesis of a number of inflammatory and autoimmune diseases, suggesting that JAK inhibitors may be useful for the treatment of a broad range of inflammatory conditions. Baricitinib demonstrates approximately 100-fold greater potency of inhibition against JAK1 and JAK2 than JAK 3 in kinase assays. It is in the regulatory submission process for rheumatoid arthritis and is being investigated for a range of additional indications. Rheumatoid arthritis is an autoimmune disease characterized by inflammation and progressive destruction of joints. More than 23 million people worldwide suffer from RA. Patients and physicians indicate there remains an important opportunity to improve patient care. Current treatment of RA includes the use of non-steroidal anti-inflammatory drugs, oral disease-modifying anti-rheumatic drugs such as methotrexate, and injectable biological response modifiers that target selected mediators implicated in the pathogenesis of RA.

About Ixekizumab

Ixekizumab is a monoclonal antibody with high affinity and specificity that binds to and neutralizes the pro-inflammatory cytokine interleukin-17A (IL-17A). In psoriasis, IL-17A plays a major role in driving excess keratinocyte (skin cell) proliferation and activation. Ixekizumab does not bind to cytokines IL-17B, IL-17C, IL-17D, IL-17E or IL-17F. Ixekizumab is administered via subcutaneous injection (under the skin). Ixekizumab is approved for the treatment of psoriasis and is being investigated for a range of additional indications.